



LOUDOUN CHILDREN'S BUSINESS FAIR

2026 FAIR - CHECKPOINT SESSION

August 1st, 2026

THANK YOU FOR JOINING US



Session is Recorded



Slides will be shared



Please stay muted



Use chat for questions

FAIR INFORMATION



LOCATION:

DULLES TOWN CENTER MALL

21100 Dulles Town Cir, Dulles, VA 20166

DATE:

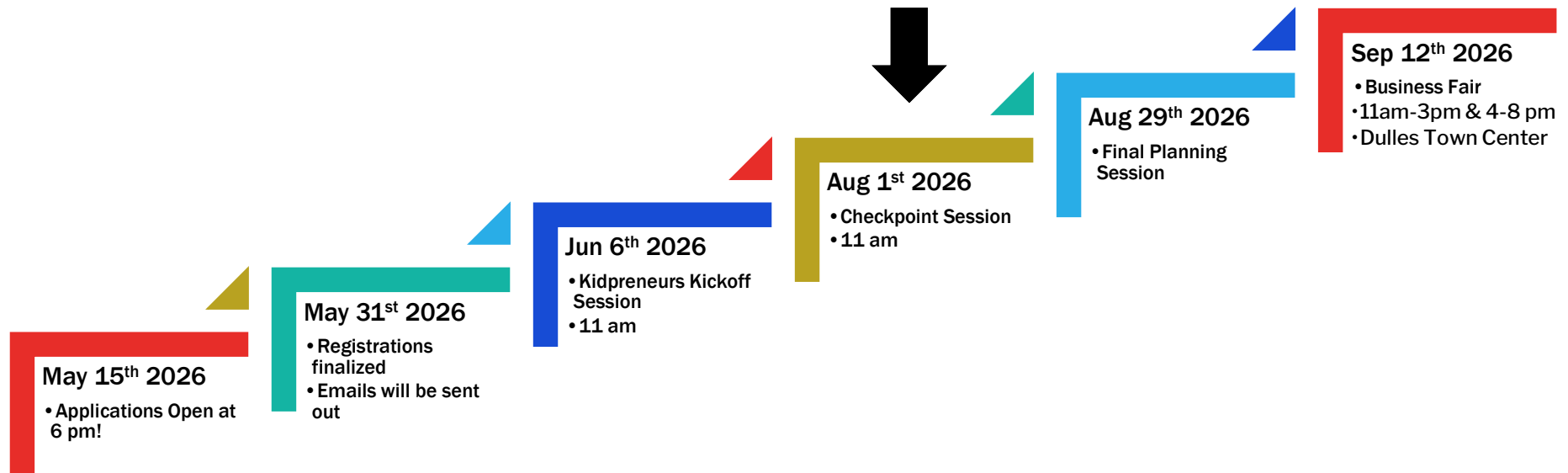
September 12th, 2026

TIME (2 SLOTS):

Fair 1: 11:00 am to 3:00 pm

Fair 2: 4:00 pm to 8:00 pm

IMPORTANT DATES & TIMES



6 weeks left to prepare for the fair!!

COMMITMENT

ADVANCE NOTICE

Let us know if you cannot make it by Aug 3rd latest! We have a long waitlist.

The registration fee is non-refundable.

NO BACKING OUT!

If you back out after Aug 3rd, it will be considered as penalty against future registrations.

SHOW UP AT THE FAIR

Be a sport, be accountable, try to stick to your commitment, and do not be a no-show at the Fair. No-shows will be **blacklisted** from participating in future fairs!

FAIR DETAILS



Booths will be spread out throughout the lower and upper level of the mall in the central circle.



Booth assignment is randomized. Students pick their own booth from a basket.



A booth will consist of a 6 ft table and 2 chairs. These will be provided as part of the registration fee.



Decorations should be on the table. No guarantees you will have space next to the table for extra racks or signs.



No electricity will be provided to any booth, please plan to bring your own battery packs for any electric connectivity



Little CEOs have to run their business and sell their products on their own. No parental help for operations!

FOOD BUSINESS RULES

Loudoun CBF will obtain a Temporary Food Vendor permit from the Virginia Department of Health

Food should not be placed on the floor, and should be kept beneath the pavilion roof

Food cannot be prepared at the fair – it must be prepared and pre-packaged at home

All food should be individually packaged and marked with prep date

Keep food covered at all times within individual wrappers or in containers

Proper temperature should be maintained for hot and cold foods

Maintain hygiene at booth while displaying and serving

FACILITY RULES



We have rented the center courtyard at the Dulles Mall



Decorations should only be placed on the table



Please do **NOT** stick anything to the walls; no tape or glue allowed



Electricity will **NOT** be available to any booth

PREPARE FOR THE FAIR

- ☐ At least 50 items to sell
- ☐ Business Signage or Banner
- ☐ Sales Pitch
- ☐ Table Decorations
- ☐ Pricing Sheet or Pricing Label
- ☐ Small bills for change during sales
- ☐ QR Code for online payment (Venmo, Paypal)
- ☐ Cash box/purse
- ☐ A small makeshift trashcan and trashbags

**EACH BUSINESS BOOTH WILL BE ASSIGNED:
1 6-FT TABLE + 1 CHAIR**

Print and use this checklist to prepare for the fair.

ADVERTISE FOR THE FAIR



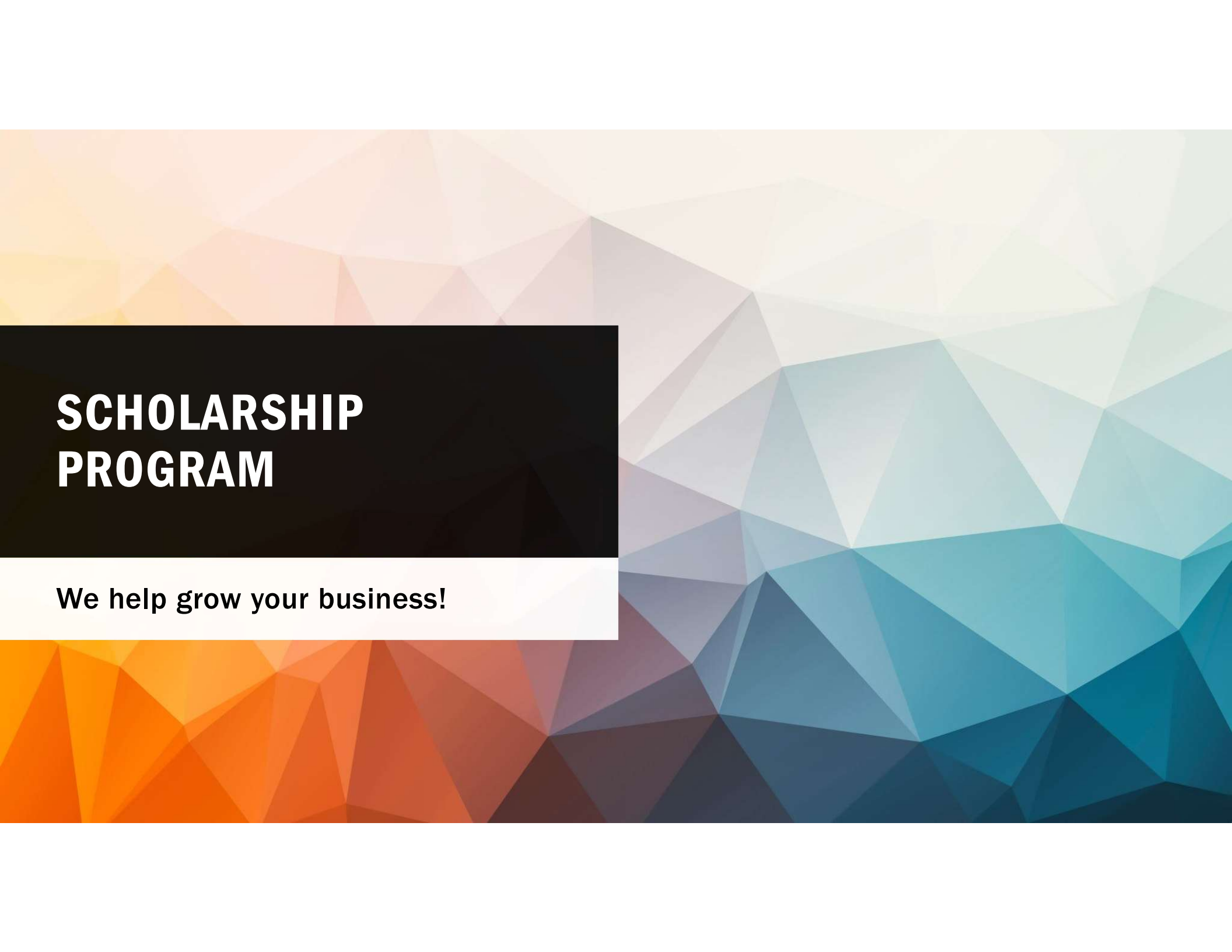
WHAT WE DO: **FAIR ADVERTISING**

Social Media
Loudoun County News
Local Parent Groups
Local Businesses

WHAT YOU DO: **BUSINESS MARKETING**

Friends & Family
Schools & Classmates
Community & Neighbors
Social Media

CHALLENGE: Bring at least 5 families to the fair!



SCHOLARSHIP PROGRAM

We help grow your business!

SCHOLARSHIP PROGRAM

Helping Our Little CEOs Grow:

Little CEOs is giving special scholarships to teen CEOs who have awesome business ideas and want to make them even better.

Money to Make Big Things Happen:

Winners will get money to help buy supplies, make products, or tell more people about their business.

Learn from the Best:

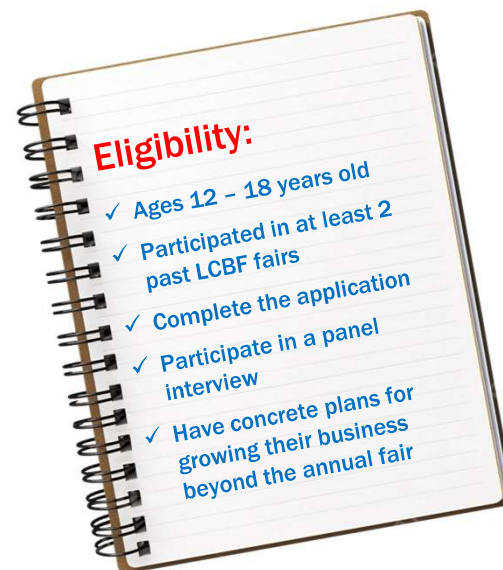
Kids in the program will get to learn cool tips from real business experts and other kidpreneurs.

We Believe in You:

This program is for kids who work hard, think creatively, and want to make a difference with their ideas.

Be a Future Leader:

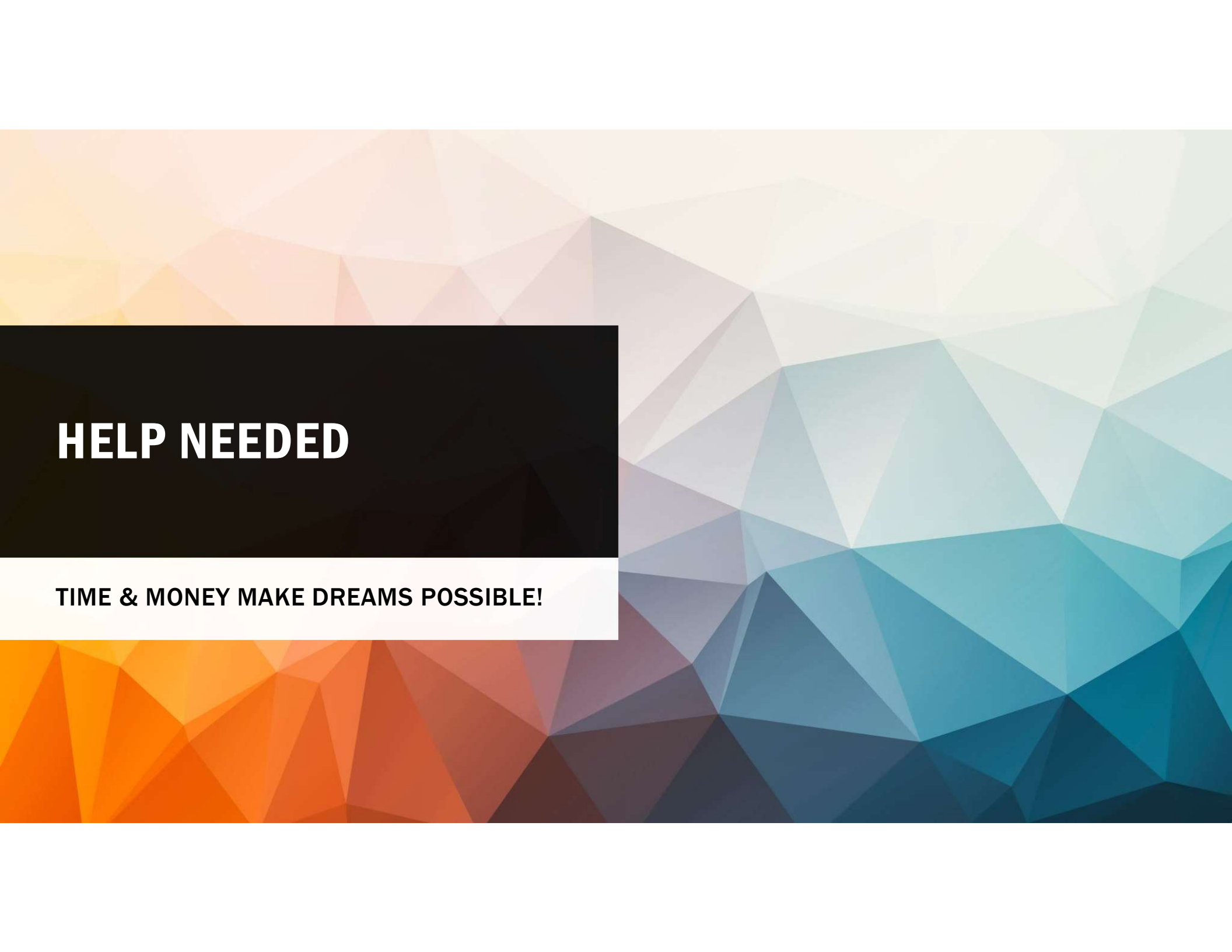
Little CEOs Foundation wants to help you become a confident, smart, and kind leader of tomorrow!



\$500
Cash Reward

APPLY NOW:

[Little CEOs Foundation Seed Scholarship](#)



HELP NEEDED

TIME & MONEY MAKE DREAMS POSSIBLE!

HELPING HANDS

We offer volunteer hours!

[LCBF Volunteer Registration | Loudoun Cares](#)

Please connect us with high school students willing to volunteer on Fair Day!

LCBF@Littleceos.org

Come

- Come with a sense of community
- Be collaborative, be patient

Help

- Assist all kids if they need a hand
- Help the staff to maintain order

Buy

- Encourage the Little CEOs by buying their products!

SEEKING SPONSORSHIPS

Help us nurture our Little CEOs...

Please spread the word to local
businesses!

Contact us: LCBF@Littleceos.org

2025

Thank You Sponsors!



DIAMOND SPONSORS

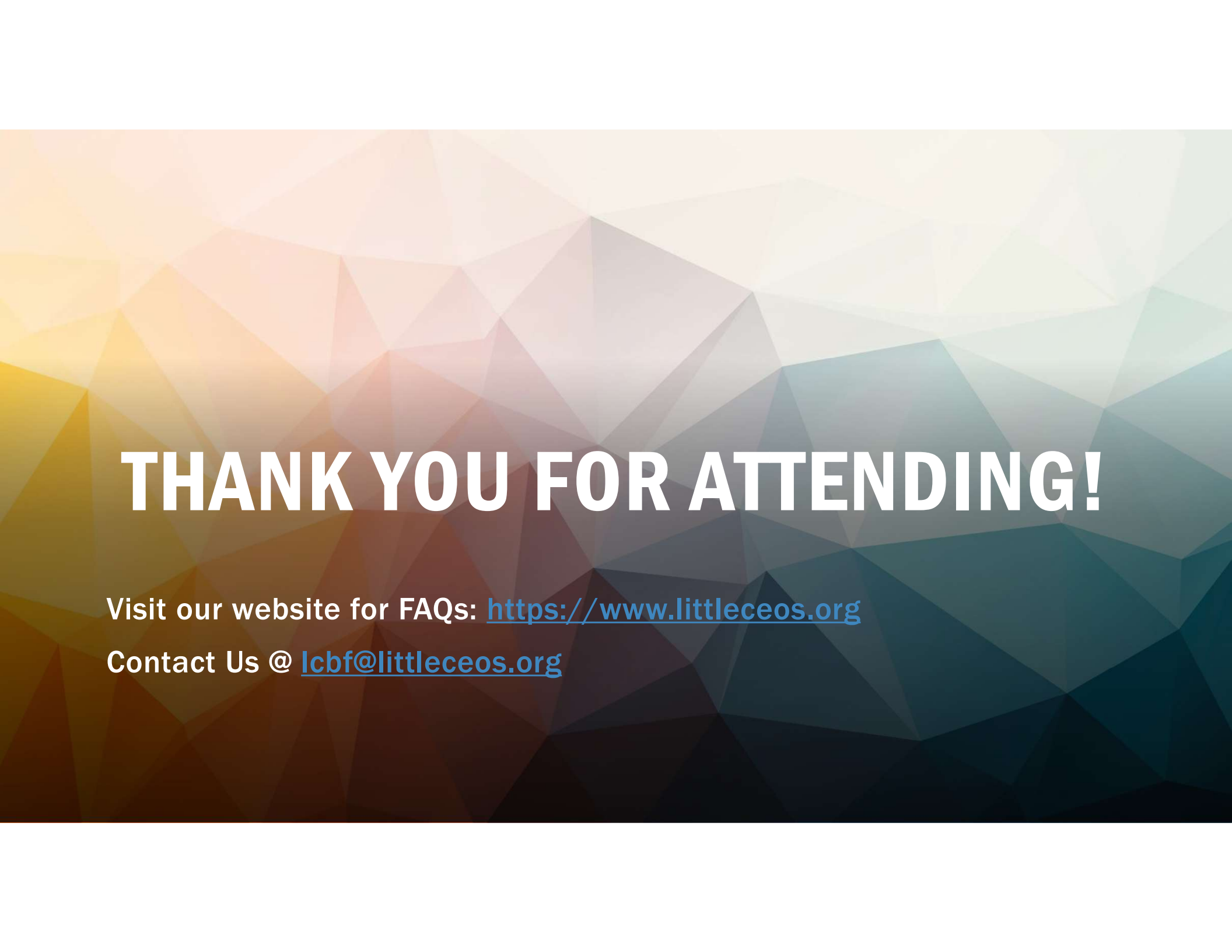


GOLD SPONSORS



SILVER SPONSORS





THANK YOU FOR ATTENDING!

Visit our website for FAQs: <https://www.littleceos.org>

Contact Us @ lcbf@littleceos.org